



UNIVERSITAS  
INDONESIA

*Veritas, Probitas, Iustitia*



**KOMPAK  
GUYUB  
BAHAGIA**

SAUI 2024-2029

# Where Do We Go From Here ?

**Rapat Kerja Dewan Guru Besar  
Universitas Indonesia**

**Yogyakarta, 5 Agustus 2024**





# Our Benchmarking




QS World University Rankings 2025:  
Top global universities

1		Massachusetts Institute of Technology (MIT) Cambridge, United States	100	Shortlist
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8		National University of Singapore (NUS) Singapore, Singapore	93.7	Shortlist
<a href="#">More Details</a>				

60		Universiti Malaya (UM) Kuala Lumpur, Malaysia	71.2	Shortlist
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=206		Universitas Indonesia Depok, Indonesia	45.7	Shortlist
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UNIVERSITI  
MALAYA

### STUDENTS & STAFF

Total students

17,222



● UG students 70%  
● PG students 30%

International students

4,349



● UG students 18%  
● PG students 82%

Total faculty staff

2,524



● Domestic staff 76%  
● Int'l staff 24%



### STUDENTS & STAFF

Total students

32,357



● UG students 65%  
● PG students 35%

International students

2,394



● UG students 72%  
● PG students 28%

Total faculty staff

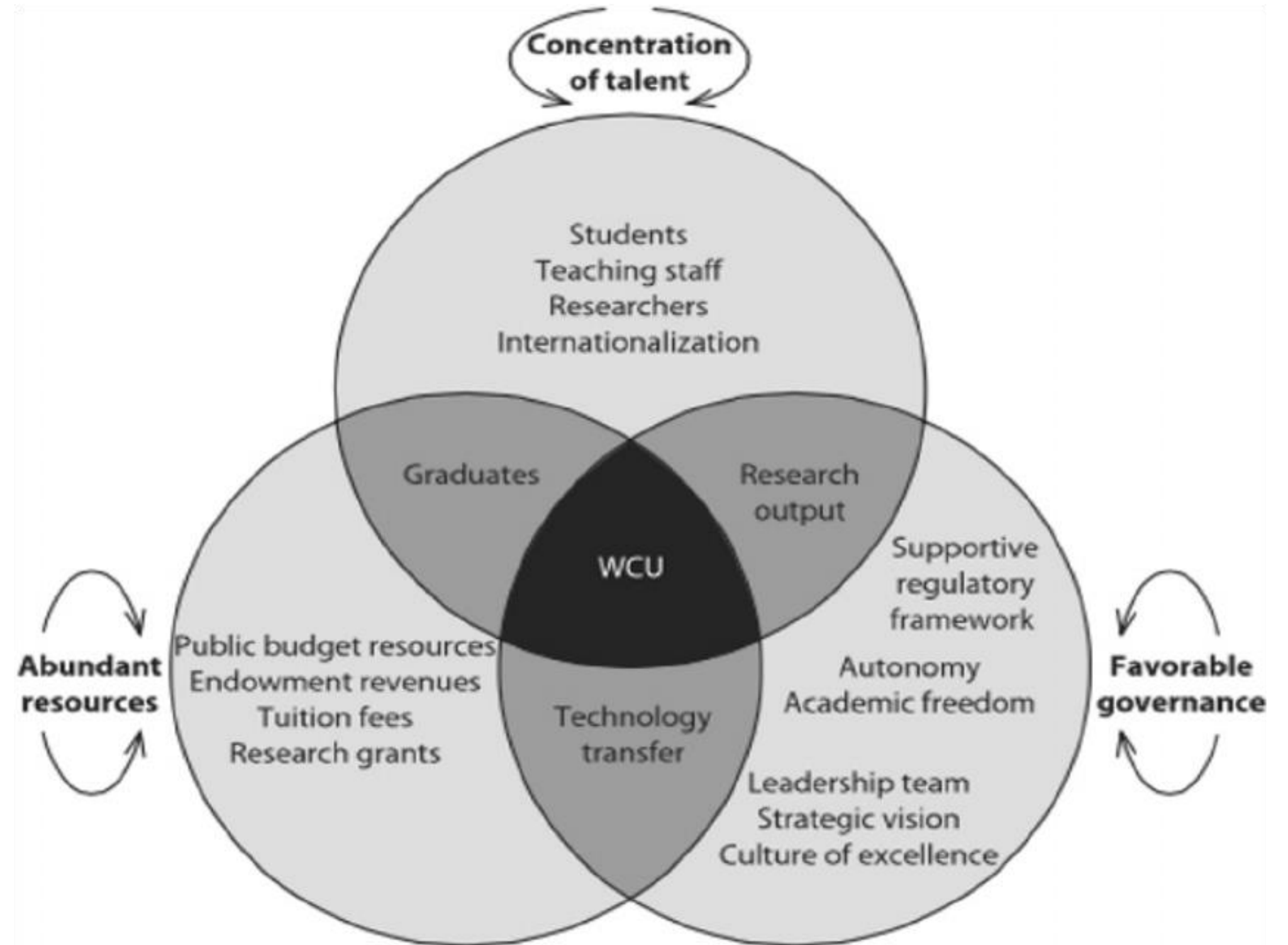
4,351



● Domestic staff 60%  
● Int'l staff 40%

# PTNBH: The Entrepreneurial University

## Characteristics of World Class University



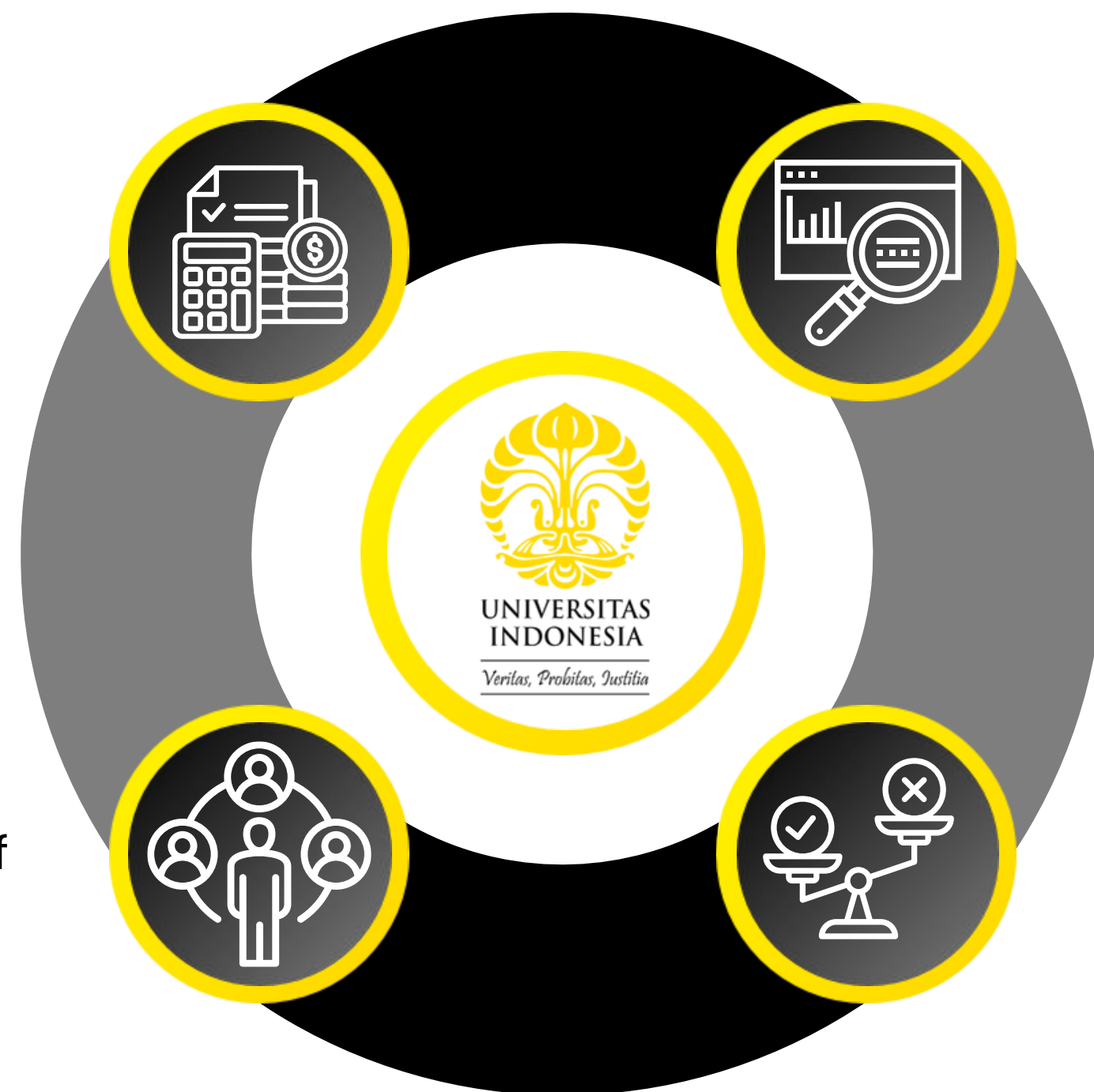
# 4 Organ Universitas Indonesia

## Majelis Wali Amanat

- Keuangan
- Infrastruktur
- SDM
- Memilih rektor

## Rektor

- Eksekutif
- CEO



## Senat Akademik

- Akademik
- Pengawasan Tri Darma Perguruan Tinggi
- Memilih MWA

## Dewan Guru Besar

- Etik dan nilai
- Integritas akademik
- *Body of knowledge*



# Business Canvas Model Universitas Indonesia

Key Partners	Key Activities	Value Proposition	Customer Relationships	Customer Segments
<ul style="list-style-type: none"> <li>Alumni</li> <li>Government</li> <li>Private corporate</li> <li>Hospital</li> <li>Professional organization</li> <li>Academic institution</li> <li>Community</li> <li>Industry</li> </ul>	<ul style="list-style-type: none"> <li>Formal education</li> <li>Online course</li> <li>Training and workshop</li> <li>Research</li> <li>Publication</li> <li>Community engagement</li> <li>Business development</li> <li>Consultancy</li> </ul>	<ul style="list-style-type: none"> <li>World ranking university</li> <li>The best human resources</li> <li>Cutting edge knowledge and technology</li> <li>Scientific best practice</li> <li>Teaching hospital</li> <li>Research institute (IMERI)</li> </ul>	<ul style="list-style-type: none"> <li>Formal education</li> <li>Fellowship</li> <li>Training and workshop</li> <li>Online learning program</li> <li>Academic health system UI</li> <li>UI Hospital</li> <li>Consultancy</li> <li>Hospital services</li> <li>Research</li> </ul>	<ul style="list-style-type: none"> <li>Undergraduate student</li> <li>Specialist student</li> <li>Sub-specialist student</li> <li>Master student</li> <li>PhD Student</li> <li>Academic or research institution</li> <li>Government</li> <li>Private corporate</li> <li>Industry</li> </ul>
		<h3>Key Resources</h3>	<h3>Channels</h3>	
<ul style="list-style-type: none"> <li>Human capital</li> <li>Intellectual property</li> <li>High end equipment and laboratory</li> <li>UI's Asset</li> </ul>		<ul style="list-style-type: none"> <li>Website</li> <li>Social media</li> <li>ICT</li> <li>Digital marketing</li> </ul>		
<h3>Cost Structure</h3>			<h3>Revenue Streams</h3>	
<ul style="list-style-type: none"> <li>Lecturer salary</li> <li>Researcher's salary</li> <li>Staff's salary</li> <li>Laboratory and equipment Investment</li> </ul>			<ul style="list-style-type: none"> <li>Tuition fee</li> <li>Continuing medical education</li> <li>Digital learning</li> <li>Consultant</li> <li>Hospital services</li> <li>Clinical research</li> <li>Product innovation</li> <li>Other services (apartment, dormitory, convention center, etc)</li> </ul>	

### Pemberdayaan Sumber Daya Manusia

- Hiring top performers
- Peneliti purna waktu
- Jenjang karier pegawai UI
- Insentif dan remunerasi
- Employee and faculty development
- Re-branding program studi
- Student support center
- Sistem pengembangan soft skill

### Manajemen dan Aturan yang Memfasilitasi

- Transformasi budaya
- Sistem terintegrasi
- *Electronic office*
- *Data engineering and big data*
- Kolaborasi lintas disiplin = convergent thinking
- Technology transfer office

### Dukungan Finansial dan Infrastruktur

- Laboratorium
- Fasilitas pembelajaran
- Digital library
- Pusat riset dan inovasi
- Alumni engagement
- Endowment fund
- International research grant

## OUTPUT

Reputasi dosen dan karyawan

*Employee Engagement*

*International Faculty*

*International Student*

*Lean Management*

Pusat Kolaborasi Universitas

*Area Knowledge Economy*

Paten dan Produk

UI Science Techno-Park

*UI Incorporated*

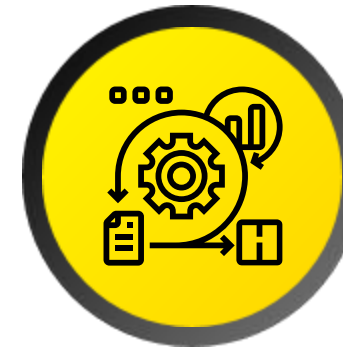
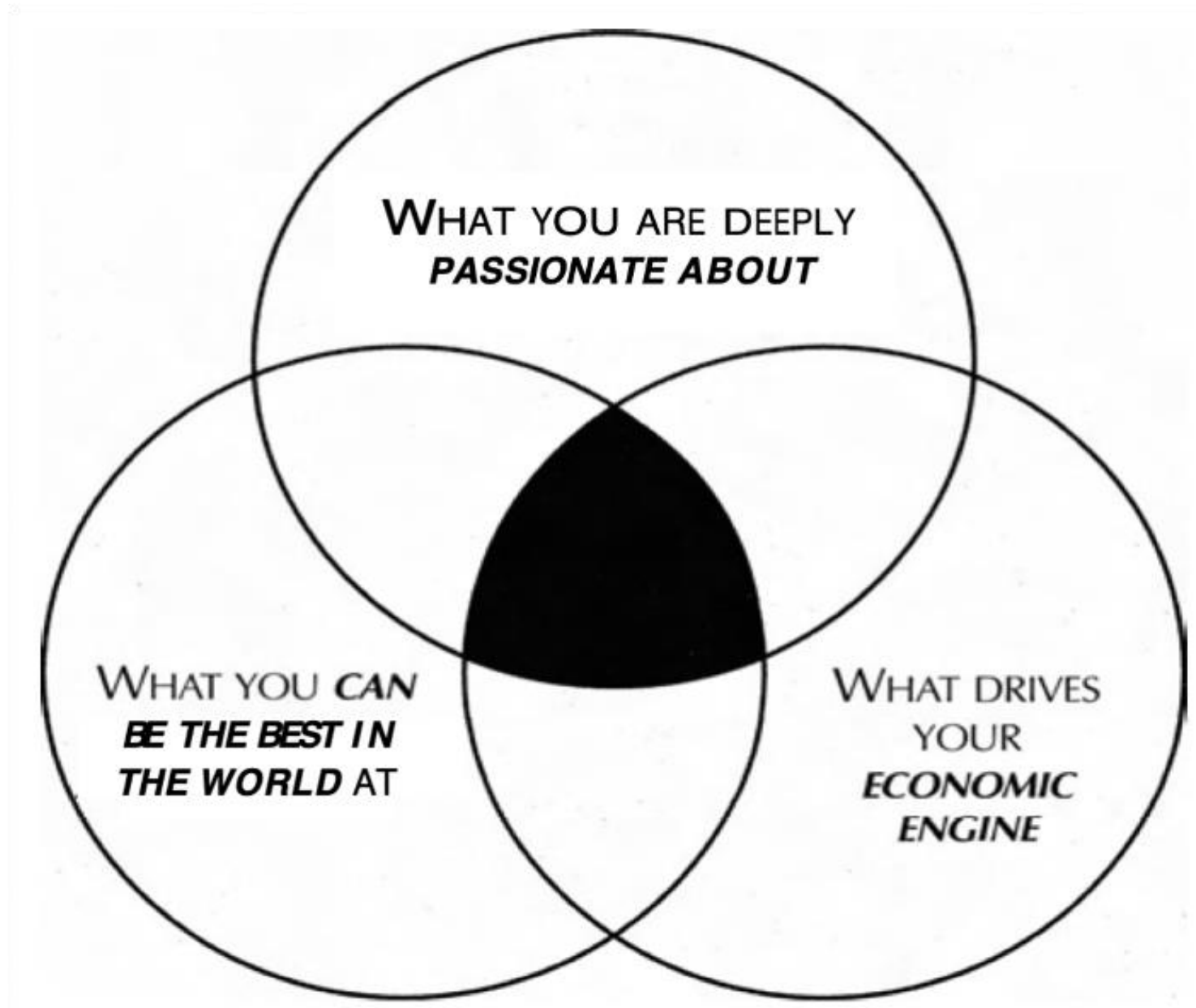
Transformasi Unit Kerja Khusus

Pengelolaan Aset

## Achieving The Remarkable: Good to Great

James  
Collins

# Bagaimana menggerakkan sumber daya manusia ?



**Inspiring**



**Empowering**



**Society**



# Turning from **Budget** Driven Strategy into **Strategy** Driven Budget

Uraian	2023	2022
Pendapatan BP	1.461.184.509.213	1.344.701.824.761
Pendapatan Non-BP (FAK/PAU)	298.266.377.647	258.411.066.586
Pendapatan UKK	666.041.506.489	533.079.038.919
Pendapatan UKK RSUI	341.153.853.106	270.061.510.295
Pendapatan Kemenristekdikti	26.960.322.361	31.674.968.200
Pendapatan Pemerintah - Lainnya	53.082.603.402	24.500.610.250
Pendapatan DIPA	227.215.421.858	228.695.485.597
Pendapatan BPPTN	222.727.746.683	296.161.842.046
Pendapatan <i>Endowment</i>	7.407.753.759	3.695.611.576
Pendapatan Dana Khusus	990.254.295	1.397.019.209
<b>Total Pendapatan</b>	<b>Rp3.305.030.348.813</b>	<b>Rp2.992.378.977.438</b>
<b>Persentase Pendapatan Non-BP terhadap Total Pendapatan UI</b>	<b>47%</b>	<b>38%</b>

Sumber:  
Laporan Kerja Rektor UI





Think different.

Because the people who are crazy enough to think they can change the world are the ones who do.



# Thank you

For Your Attention